

## GENERAL DELIVERY CONDITIONS

### 1. GENERAL REMARKS

- a) These general conditions of contracting were established according to the current customs in the member countries of the COMMITTEE OF ASSOCIATIONS OF EUROPEAN FOUNDRIES.<sup>(1)</sup>

Each member country therefore recognises their legal value, which is attributed by its own legislation to professional customs.<sup>(2)</sup> They apply to the client whatever its own nationality.

They define the rights and obligations of the foundry and the client for supply contracts for foundry products in ferrous and non ferrous metals, associated materials as well as settlements/benefits and services which the foundry could be led to give/supply to the client.

They therefore constitute the legal basis of these contracts for all provisions, which do not come under particular written conventions.

- b) They block all contrary clauses made in any way by the client, if the foundry has not accepted them in writing.
- c) Where a client or group of clients decide to establish firmer relations in an industrial partnership agreement with their sub contracting foundries, the current general conditions for contracting shall serve as a basis, in concurrence with the general conditions of purchase of the clients, for the establishment of the text of general exchange conditions which will put the agreement between the two parties in a concrete form.

### 2. OFFERS AND ORDERS

- a) The invitation to tender or the order of the client must be accompanied by the technical specification which fixes the specifications which define the parts to be made in all aspects, as well as the nature and types of control, inspection and tests required for acceptance.

The invitation to tender, the order and the technical specifications take the form of a written document. This document may be accompanied by a data processing medium, but this medium has no legal value.

- b) The foundry's offer may not be claimed as firm, if it is not expressly accompanied by a validity deadline. The same situation also applies in each case where the client makes modifications to the technical specifications or to the type of part, which may be supplied, to him by the foundry.
- c) The foundry may only be bound by the conditions of his express acceptance of the firm and definitive order from the client, by letter or all other means of communication which produce a document.
- d) **No order can be canceled by the customer. In the event of infringement, the customer will have to reimburse the foundry for all expenses incurred and for all services already performed on the day of the cancellation, as well as for its profit on the order executed and, more generally, for all direct and indirect consequences of the cancellation. In the case of open orders with purchase orders, calls for delivery or other for fixed quantities and provisional, the quantities subject to the cancellation will not only be the fixed quantities, but also the quantities in production to meet the provisional the normal production cycle of the items concerned.**
- e) **The client is not allowed to postpone the execution date and / or the delivery date without the approval of the foundry. In case of agreement of the foundry with this postponement, the client will have to pay all costs (storage, financial, administrative for file management, etc.) resulting from the postponement. These costs will be paid immediately by the customer to the foundry upon receipt of the relevant invoice. The pieces for which the foundry has accepted a postponement of delivery will be invoiced to the customer at a minimum agreed price, and in the event of a price increase, against the conditions applicable on the day of the effective delivery.**

### 3. INDUSTRIAL PROPERTY AND CONFIDENTIALITY

- a) The foundry belongs to the industrial subcontracting field. When the client enlists the foundry's services, he only decides to enlist the services of a foundry specialist and because he considers that the foundry has equipment and abilities suited to its needs.

<sup>(1)</sup> Germany, Austria, Belgium, Spain, Finland, France, Great Britain, Italy, Norway, Netherlands, Portugal, Sweden, Switzerland.

<sup>(2)</sup> These General Conditions are registered to the professional custom service of the Trade Court of PARIS.

Unless otherwise agreed, the foundry does not design the pieces that it makes. The contract can however specify that the foundry will carry out all or part of the casting design on the condition that the client, who keeps the control of his product, keeps liability of the design according to the industrial result he is looking for.

As a consequence, each proposal of the foundry, which is agreed by the client, and which is aimed at an improvement of the technical specifications or a modification of the drawing of the part and laid down, notably, by economic requirements or requirements which are specific to the manufacturing process in foundry, never bring about a transfer of responsibility. This applies, notably, in the case of industrial partnership or any relationship, which includes a stage of development. In this case, the contract specifies the field of intervention of each party.

- b) The delivery of parts does not transfer to the client any rights of ownership belonging to the foundry on its manufacturing studies, software, any research and patents. As a consequence the client promises to keep the confidentiality of all kind of information, written or not, such as industrial drawings, outlines, technical instructions, that the foundry will bring to his knowledge.

The same applies to studies proposed by the foundry to improve quality or cost price of parts by a modification of the original technical specification. If the client accepts this, he must agree with the foundry conditions of use within the framework of the order.

Just as the price of manufacturing tools designed by the foundry, whether or not they are made by the foundry, does not include intellectual property rights of the foundry on these tools, that is the contribution of the foundry's expertise or patents for their study and development.

The same applies for possible adaptations that the foundry makes on tools provided by the client to ensure that the parts are well made.

- c) In no instance may the client use foundry studies for his own purposes, nor divulge them without first having expressly obtained ownership of them.
- d) The client guarantees the foundry against all consequences of actions which may/could be taken against him because of the carrying out of the order for parts covered by industrial ownership rights or intellectual property rights such as patents, trademarks or registered designs, or by any private right/law.
- e) In the specific case where the foundry is the sole designer and manufacturer of the parts for the client, the client shall draw up a special contract, which is outside the scope of these general conditions.
- f) Art foundries are reminded of their commitments which also adhere to the conditions of contracting. If the case arises, the current general conditions will be interpreted in the light of the rules peculiar to this matter.<sup>(3)</sup>

#### **4. PATTERNS AND TOOLS**

- a) When they are provided by the client, all manufacturing patterns and tools (patterns, core boxes, templates, strickles/formers, machining equipment or inspection equipment, etc..) must clearly bear obligatory marking, assembly references or usage references and must be supplied free of charge to the site specified by the foundry.

The client is responsible for making sure that the tools match the drawings and specifications perfectly. However, and also if the client requests it, the foundry may check this and may reserve the right to invoice the cost of the operation.

If the foundry deems it to be necessary to modify parts in order for them to be better produced, the costs will be charged to the client, written notice having been given beforehand.

Generally, without previous written agreement from the client, the foundry cannot guarantee the life of these tools.

Moreover, in the case where they are provided by the client with drawings and specifications which do not allow a thorough check of complete agreement between the different elements, the shapes/forms, dimensions and thickness' of the parts finally obtained shall thus be determined wholly or in part by these tools. The responsibility for the end result of this information/tools given, will therefore exclusively be that of the client, to whom the foundry shall send written notice beforehand.

In all cases, if the tools received by the foundry do not conform to the use for which they were reasonably intended, the foundry may require the initially agreed price to be revised. An agreement with the client must be obtained before any parts are made.

- b) When the foundry is required by the client to make patterns or tools, the foundry shall make them in agreement with the client, according to the requirements of the foundry's own production techniques.

The cost of making the tools or patterns, as well as the cost of replacing or maintaining them after use, shall be paid independently of the parts supplied.

The foundry may not be held responsible for costs of replacing tools designed to be only used once, in the case of a part being discarded due to the normal manufacturing risks/hazards.

<sup>(3)</sup> For example, "Code of Deontology of Art Foundries".

Unless written agreement is obtained beforehand with the foundry concerning an increase of price to cover this risk, the client is held responsible to either provide a new tool or to commission one from the foundry.

- c) The tools and the appropriate drawings belong to the foundry when the contract specifies that the client will only pay a contribution towards the tooling cost. The special invoice also specifies this point.

In the opposite case, the tools belong to the client and remain stored at the foundry after the order has been completed. They shall be returned to the client at his or the foundry's request, in the normal wearing and ageing condition in which they are at the moment of their restitution.

However the client cannot come into possession of these tools without having paid all the bills owed to the foundry including those which relate to the studies, patents and know-how provided for in article (3 b).

They shall be retained free of charge for three years from the date of the last delivery. After this deadline, they shall be put at the client's disposal with the reserve of the retention right provided for in the previous paragraph. However, the client can agree with the foundry a storage extension in principle and associated forms.

If there is no agreement, the foundry may either proceed to destroy them after a deadline of three months which is running from a notice given to the client, or to invoice the storage, or to return the tools carriage due.

- d) The foundry may never use the tools referred to in the above paragraphs a, b and c, for a third party, regardless of whether the foundry owns the tools or not, except where previous written authorisation is given by the client.
- e) It is the client's responsibility, who remains entirely responsible for prototypes and tools mentioned in the above paragraphs a, b and c which he owns, to ensure himself that they do not deteriorate or are not destroyed at the foundry, renouncing all recourse against the foundry.

## 5. INSERTS

Inserts provided by the client for insertion into the part by previous incorporation in the mould before casting are from all points of view his sole responsibility and must be faultless. They must be delivered free of charge and carriage free to the foundry and in a sufficient quantity to allow for normal manufacturing hazards.

## 6. Delivery Deadlines

- a) The delivery deadlines run from the date of confirmation of the order by the foundry but at the earliest, from the date when all documents, materials and details for carrying out the order have been supplied by the client, the latter having first fulfilled all conditions which he is obliged to fulfil.
- b) The strictness of the delivery deadline agreed must be stated clearly in the contract, together with the type of deadline (deadline for availability, presentation for inspection or acceptance, effective delivery deadline etc.) If no such specification is made, the deadline is taken to be indicative.
- c) The contract deadlines may be extended at the request of the foundry for any reason outside of its control where the foundry finds it impossible to fulfil its obligations.

If, in the event of late delivery, the delivery date was essential and the agreement provides for delay penalties, they will never exceed 5% of the value of the items delivered late, excluding VAT.

In order to claim any delay fine, the customer will have to provide the burden of proof of the delay.

In this case, the contractual penalties calculated as above will only be due to the extent that they correspond to actual damage suffered by the customer, and have been established contradictory between the parties. On the other hand, in the event that the damage suffered is greater than that as defined above, the customer will never be able to claim a higher compensation which is a maximum lump sum and final estimate thereof.

- d) All delivery periods / contract periods are approximate. Late delivery or execution never gives the right to compensation or to termination of the contract. A delivery or performance that cannot take place due to force majeure or at the hands of a supplier of our company does not entitle the buyer, client, contractor to any compensation.

## 7. DELIVERY AND TRANSFER OF RISKS

- a) The delivery of parts is always recognised to be carried out at the foundry, whatever stipulations of the contract on payment of transport costs. This is carried out by direct transfer of the supplies, either to the client, or to the transporter specified in the contract by the client, or if this is not the case, specified by the foundry.

If there are no instructions on the destination or it is impossible to independently dispatch goods from the foundry, delivery shall be deemed to have been carried out when a notice of availability is sent, the parts being stored and invoiced at the client's expense and risk.

Except in the case of a contrary instruction specified in the contract, partial dispatch is permitted, if the foundry wishes.

- b) The transfer of risks to the client is achieved at the moment when the delivery as described above is completed, notwithstanding retained rights of ownership.
- (c) All goods are shipped at the risk of the buyer, client, even in the case of carriage paid. Our company always reserves the right, if it deems it useful, to demand advance payments and / or guarantees during the execution of the contract.
- (d) Any objection or return of goods must be made in writing. All defects are covered from the sixth day after delivery. The company is not responsible for invisible or internal casting errors or shrinkage of the delivered pieces. The costs incurred for finishing these pieces cannot be charged to us. If the complaints are found to be well-founded, they will only give rise to adaptation or replacement of the materials sold or made by us. The customer will not be able to claim additional compensation.

## **8. PRICE**

- a) Except in the case of a contrary agreement, the contract prices for supplies are per unit, exclusive of tax, from the foundry, the parts being delivered in the condition specified in the contract when, if there are no instructions on this point, they shall be gross from the foundry, trimmed and with deadheads removed.
- b) They are, according to the agreement in the contract:
  - either listed according to the appropriate forms/formulae, taking into account variations in exchange rates for material prices, energy costs, wage costs and other costs associated with the order, which appear between the contract date and the contract delivery date, in the absence of any other applicable dates specified on the contract
  - or fixed in an agreed period of time.

## **9. WEIGHT**

In the particular case of parts sold by weight, the actual measured weight is the proof weight. Those weights stated on the offer and the order are only for purposes of indication.

## **10. QUANTITIES**

From the point of view of quantity, the number of parts indicated on the contract shall be binding, especially for parts which are hand cast. In the case of series production by a machine, a certain tolerance of the number of parts made and delivered is permitted. This must be agreed between the foundry and the client when the contract is negotiated. If no preliminary agreement is made, the general permissible tolerance should be +/- 5 % of the number of parts indicated on the contract.

## **11. PAYMENT TERMS**

- a) Payments shall be deemed to have been made to the head office of the foundry. The deadlines and method of payment, as well as payment of possible deposits, must be agreed specifically in the contract. In the absence of any agreement, payments are made, without any reduction, within a deadline of 30 days from the date specified on the bill.

Unless otherwise agreed, the cost of producing the tools must be paid within a deadline of 30 days running from the delivery of the prototypes or part-types.
- b) The non-return of bills with acceptance and bank details within 7 days of their being sent, the non-respect of any failure to pay a serious breach of the client's credit, in particular the revelation of any protest or pledge against commercial funds will be followed, if the foundry wishes with all legal powers and without giving notice by:
  - either the loss of the deadline and as a consequence the immediate obligation to pay the remainder of sums still due for whatever reason and the suspension of all dispatches.
  - or the annulment of all the current orders, and retention of deposits on the one hand and retention of the tools and parts on the other hand, until the indemnity owed to the foundry is valued.

- c) Each sum which is falling due, is automatically yielding interest. The rate of this interest may vary.<sup>(4)</sup>

The client may not refuse to pay part or all of a sum owed to the foundry because of any claims on his part, especially because of guarantee rights, without the agreement of the foundry.

The invoices are payable in cash in Eeklo, unless the due date has been set. From this date, they yield an interest equal to the interest rate according to the Belgian Payment Arrears Act (*in Dutch: Wet Betalingsachterstand*), which is owed by operation of law without prior notice of default. In the event of non-payment on the due date, the invoice amount will also be increased by operation of law and without prior notice of default by a fixed compensation of 10% with a minimum of € 250 and a maximum of € 5.000.

- d) In the case of subcontracting, the client, according to the legislation, will request his own client to guarantee the payment of the sums owed to the foundry.

## **12. PART TYPES, INSPECTION AND ACCEPTANCE**

For production/series orders, the client must request the manufacture of part types which are submitted to him by the foundry for acceptance at his pleasure after all necessary inspections and tests. The acceptance must be addressed to the foundry by the client by letter or by any other means of communication which results in a document.

In all cases, and even when acceptance does not follow delivery, the type and extent of inspection and required tests, standards and strictness classifications concerned, as well as all types of tolerances must be specified in the drawings and the specification, which must be provided by the client with his request for a quote and confirmed in the contract agreed between the foundry and the client.

In the case of manufacturing composite parts or parts assembled by welding in the foundry, the parties must agree on the definition of each of the composite parts and on the extent of the nature of transition areas.

The principles and types of non-destructive inspection may only be defined in relation to the design of the parts. The client must therefore always state in his request for a quote and in his order, the inspection he requires, which parts of the pieces are required to be inspected and the strictness classifications which apply, to determine in particular the conditions under which guarantee will apply as defined in article 14.

In the case of there being no specification concerning the inspection and tests to be carried out on the parts, the foundry will only carry out a simple visual and dimensional inspection.

The inspection and tests deemed necessary by the client are carried out at his request by the foundry, by himself or by a laboratory or third party organisation. This must be stated in the conclusion of the contract at the latest, as well as the type and extend of the inspection and test.

In the case where acceptance is required, the extent and conditions of the acceptance must be established at the latest in the conclusion of the contract.

The price of inspection and tests is generally distinct from that of the parts but may be incorporated in to the parts price if so agreed by the client and the foundry.

This price takes into account the cost of special work necessary to obtain conditions required for the carrying out of the inspection at a high level, especially in the case of non-destructive testing.

Unless the contract specifies the contrary, acceptance shall be carried out at the foundry, at client's expense, at the latest in the week following the availability for acceptance notice addressed to the client by the foundry or to the organisation in charge of the acceptance. In the case of a shortcoming on the part of the client or the organisation in charge of inspection, the parts shall be stored by the foundry at the client's expense and risk. After a second notice from the foundry has had no effect, after two weeks from the date when it was sent, the material is deemed to be accepted and the foundry has the right to dispatch it and invoice for it.

In each case, these inspections and acceptances are carried out within the appropriate standards, according to the conditions defined by the drawings and the technical specification, as they have been agreed by the client and accepted by the foundry.

## **13. QUALITY ASSURANCE**

The supplies made within the Quality Assurance system require that this condition is specified by the client in his request for a quote and in his order, the foundry shall confirm this in his offer and in his acceptance of the order, without prejudicing the provisions of the previous articles.

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<sup>(4)</sup> For example, equal to one and a half the legal interest as in French Law (n°92 – 1442 of 12.12.92).

#### 14. LIABILITY AND GUARANTEE

- a) The foundry is obliged according to the terms of the contract. This signifies that the foundry is only bound to deliver parts which are conformable to the industrial design or technical specifications furnished by the client or conformable to the part-types or prototypes that he agreed.

In the case of a dispute by the client concerning the parts delivered, the foundry reserves the right to examine them on site.

- b) The foundry's guarantee consists, in agreement with the client, of:

- crediting the client with the value of the parts recognised as not conforming to the drawings and contract technical specifications or to the part types accepted by the foundry,
- or replacing this free of charge,
- or carrying out or having carried out a process of making the parts in question conform to the requirements.

The parts, which are replaced by the foundry, shall be the object of a credit note, replaced parts being invoiced at the same price as those parts which they replace. The process of making parts conform is carried out according to the methods agreed or decided by the client. The foundry is responsible for the cost if it carries out the work itself, or must give prior agreement if the client decides to have the work done for a price which shall be made known to the foundry beforehand.

The replacement or process of making parts conform, done in agreement between the foundry and the client, may not alter the strictness of the guarantee.

The parts which the client obtains on credit, the replaced parts or the parts to be reworked are to be returned to the foundry, carriage collect, the foundry reserves the right to select the carrier.

- c) Under the threat of the loss of the right to guarantee which was previously defined, the client must reject non-conformities as soon as they are discovered, and request their immediate replacement or reworking within the maximum period from the delivery date:

- of 15 days for apparent non-conformities,
- of 6 months for other non-conformities, this period is reduced to 1 month for production/series goods.

When these deadlines expire, no recourse is allowed. All reworking carried out by the client without the agreement of the foundry at the client's request and at his expense shall entail the loss of guarantee.

- d) The guarantee does not in any case cover:

- Damages to goods and to persons and generally all damages caused by a faulty part during use, if the client has made the error of using the part without first having carried out, or had carried out all the inspections and tests which the design, use and end industrial result sought, necessitate.
- Damages to goods and to persons and generally all damages caused by a faulty part during use, when the fault is attributable to the design of the part or of the whole unit in which the part is incorporated, to instructions of all kinds given by the client to the foundry, or to all work or modification carried out on the part after delivery.
- costs of operations performed on the parts before their use, notably treatments, machining, inspection which reveals redhibitory defects according to the contract, if these are not due to a serious error on the part of the foundry.
- costs of assembly, disassembly and withdrawal from service of these parts by the client.

- e) **Retention clause**

In the event of an occurrence and / or, more generally, of evolution of circumstances beyond the control of the parties, which compromise the economics of the contract to such an extent that the performance of its obligations by either party becomes unreasonably expensive, the parties undertake to negotiate the amendment to the agreement in good faith in order to take this incident or evolution into account.

In the absence of agreement with regard to such a change within 45 days after receipt of the notification by the party concerned of its intention to continue to rely on this provision, by registered letter with acknowledgment of receipt, the party concerned will be allowed to dissolve the agreement by operation of law, subject to a prior notice of 15 calendar days to the other party by registered letter with acknowledgment of receipt.



However, shall not be regarded as elements that compromise the economics of the contract justifying the application of this article, the existence of one or more competing offers, made to the customer by one or more third parties, on more favorable terms (including in terms of price and shorter delivery times, etc.) nor any evolution, whatever these may be (such as reduction of volumes, stock breakage, etc.), and whatever the causes and the merits of the relationship between the customer of the foundry with its client(s).

#### **15. RESERVED RIGHT OF OWNERSHIP**

The delivery of parts is carried out under guarantee of the reserved right of ownership, to the extent that the legislation of the country where the parts are at the moment of recourse allows it, and when all necessary conditions for the laws to apply have been fulfilled.

The present clause signifies that the transfer of ownership of the parts will take place after the complete payment of their price.

#### **16. DAMAGE CLAUSE**

If the sale / contract is dissolved or terminated at the expense of the buyer / client / customer, the latter undertakes to pay our company as compensation for loss of profit a minimum amount corresponding to 15% of the sale or contract price, all this without prejudice to our firm's right to demand higher compensation.

#### **17. JURISDICTION**

The current general conditions of contracting and the contracts that they bring into play are governed by the legislation of the country of origin of the foundry.

The parties must attempt to solve all differences relative to the interpretation and execution of the current general conditions of contracting and the contracts which they affect in an amicable manner.

In the case where this is not possible, and if a contrary convention is not available, a Tribunal or Court of competent jurisdiction which may settle all differences about the contract for supply is the court of the head office of the foundry, whatever the conditions of these contracts and the agreed method of payment, even in the case of a request under guarantee or a plurality of defendants.